

Ready to Shape the Smart Factory of Tomorrow?

Are you passionate about building strong relationships with existing customers and inspired by discovering new opportunities? Are you excited by the idea of guiding innovative projects from the initial contact right through to successful completion?

Whether you're experienced in the printing industry or eager to dive into this fascinating sector, your next big step could be with us. Join our dynamic international Sales team in **Regensburg/Bavaria** as:

SALES RESPONSIBLE / PROJECT MANAGER (M/F/D)



JOB DESCRIPTION

- Manage diverse projects across the entire sales cycle
- Qualify and nurture prospects throughout the EMEA region
- Conduct detailed research to identify exciting new leads
- Initiate contact and assess automation opportunities
- Coordinate compelling product demonstrations
- Act as the pivotal link between Marketing, Sales, and Solution Consulting
- Serve as the first point of contact for customer inquiries



WHAT YOU WILL EXPERIENCE

- Long-term growth opportunities in a vibrant and solution-oriented environment
- Efficient communication channels and rapid decision-making
- Collaboration with internationally renowned companies
- 30 days holiday
- Flexible working hours
- Company pension
- Easily accessible office location
- Complimentary beverages and fresh fruits



QUALIFICATIONS

- Passionate about sales and customer success
- Structured, organized and results-oriented mindset
- Strong communication skills and proactive approach
- Native-level English skills; German or other languages are advantageous
- Interest or experience in production and automation processes

Join our innovative team and accelerate the future of automated production!

Does this sound like you?
We'd love to meet you!

Apply now via career@onevision.com
www.onevision.com/career